Rapid Optimization Assessment

Getting the most out of Infor/Lawson

Why?

An expert review of your business processes can pay dividends now — and in the future.

It's a sobering observation, but a large majority of organizations using Infor (Lawson) are not getting the full benefits of their software investment. This is not a reflection on Lawson—it's true of any ERP suite. Nor is it a poor reflection on the organization or its employees. Rather, it's a natural result of organizational change.

The employees who went through your initial Lawson implementation could not possibly have foreseen all the changes that have taken place since. They were busy learning the ins and outs of the system and dealing with new business processes. They may not even work for your organization anymore, and those who replaced them may not have had the training they need. Maybe your organization has grown or been through acquisitions or major strategic changes.
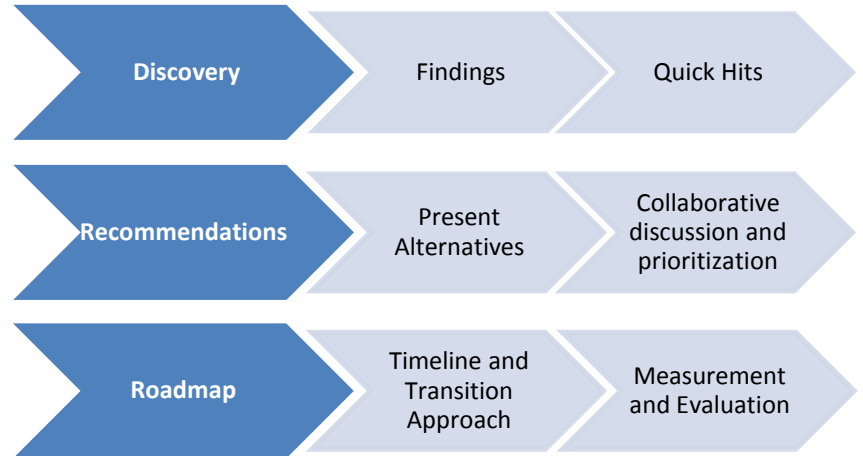
What?

We call it a **Rapid Optimization Assessment**. This assessment encompasses people, processes, and technology, detailing the current status and opportunities for improvement for every Infor/Lawson component and function. These may include opportunities that could be achieved by altering the process, changing the configuration or setup, or by tapping unused functionality residing in the application framework. Associated applications such as imaging can be included.

Our assessment will graphically indicate the degree of severity or opportunity for each component to help management quickly identify areas most in need of attention and prioritize improvement efforts. In addition, a Three Year Roadmap is provided to communicate the findings, recommendations, and a proposed high level timeline.

Invariably, the Rapid Optimization Assessment will reveal "Quick Hits" that can be implemented on the fly, providing your organization with immediate benefit and ROI from the assessment.

Following a proven methodology, our experts analyze processes around the use of Lawson and associated software, identifying opportunities for improvement—and providing a roadmap to results.

Discovery	Findings	Quick Hits
Recommendations	Present Alternatives	Collaborative discussion and prioritization
Roadmap	Timeline and Transition Approach	Measurement and Evaluation

How?

One of our Infor certified experts will spend approximately one week on site for each application suite (e.g. Financials, HR, or Supply Chain), interviewing personnel throughout the operational chain: key executive management, functional managers and supervisors, process owners and operators, and application support staff. We will evaluate business processes, application utilization, and relative efficiency of the users.

Based on the information obtained, we will prepare an assessment document for your decision makers. A meeting of appropriate Client management and RPI team members will be scheduled to review the recommendations, prioritize them, and provide guidance on which ones to move forward with. RPI can also assist by creating a proposal with cost estimates for the needed work.

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When?

For most organizations, the answer is probably "Now." What organization couldn't stand to gain a fresh perspective on business processes to make sure they are in alignment with corporate strategies?

This is especially true if you are preparing to upgrade or add new modules. There is no sense in taking bad data and procedures into an upgrade in hope of making them better and faster. An up-front investment in process review will almost certainly result in a smoother, less expensive implementation and help you get more value from your software investment, long term.

Who?

RPI is one of the most trusted Infor partners. In our fifteen years supporting Lawson the community, we have built a solid reputation by making client benefit our top priority. If your organization is not already an RPI client, a Rapid Optimization Assessment is a great first step—almost sure to provide immediate ROI while also laying a foundation for future progress.

rpi consultants
progressive business solutions

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